

From Volatility to Predictability

An executive brief for industrial leaders



For industrial organizations managing energy volatility across a distributed footprint, the strategic case for modernization is clear. The harder question is how to move across the portfolio with speed and confidence, without diverting capital from core business priorities or turning every site into a separate execution challenge.

That's the problem Redaptive is built to solve.



For Finance & Operations

Reduce energy-driven budget variance and improve forecast confidence across the portfolio. Programs are measured against defensible baselines, with reporting that stands up internally and externally.



For Facilities & Real Estate

Execute infrastructure upgrades across multiple sites with minimal disruption to production. Turnkey delivery removes the coordination burden from internal teams and reduces the risk of fragmented execution across the footprint.



For Energy & Sustainability

Build a portfolio-wide modernization roadmap that can actually be executed — with clear prioritization, measurable performance data, and a capital model that doesn't require waiting on the next budget cycle.

Results industrial organizations are achieving with portfolio modernization

The following outcomes reflect what Redaptive programs have delivered for energy-intensive industrial organizations managing multi-site infrastructure modernization.

ENERGY COST REDUCTION

11-30%

reduction in energy spend across modernized industrial facilities

PORTFOLIO SCALE

18,700+ projects

10,000+ sites modernized across 1.1B sq/ft of distributed portfolios US, CAN, and EU

CAPITAL ENABLED:

\$1.6B+

invested in infrastructure projects

CUSTOMER IMPACT:

\$480M

customer savings, 3.2mWh energy reduction, 1,000+ metric tons of CO2 reduced

OPERATIONAL CONTINUITY:

Implement without disruption to operations on most or nearly all projects.

SPEED TO VALUE:

Redaptive accelerates savings by 1+ year

CASE STUDY

A global life sciences manufacturer

The situation

The company operated a distributed portfolio of manufacturing plants, distribution centers, and warehouses—each with distinct infrastructure and efficiency needs. Some facilities had been upgraded piecemeal; others hadn't been touched in years. Having gone public and formalized its sustainability program, the company needed to demonstrate progress on emissions. But with decision-making fragmented between local sites and corporate HQ, and capital earmarked for other priorities, there was no clear path to executing upgrades at scale.

The approach

Redaptive partnered with the company's procurement team as its Energy-as-a-Service modernization provider, positioning Redaptive as a platform for ongoing infrastructure investment rather than a single-project vendor. The program began with an LED lighting pilot at three sites, then expanded under a single master agreement to include HVAC and mechanical upgrades (including packaged-unit replacements and central-plant work) and later into on-site solar. Redaptive worked alongside the company's existing service partners, funding and managing projects with no upfront capital requirement.

The outcome

24

upgraded sites

\$6.17 million

in CapEx avoided

189 million

kWh in savings over 10 years

63,389 MT

of CO₂e avoided over 10 years



2025 emissions reduction target achieved **two years ahead of schedule**

What it takes to move at portfolio scale

Modernizing infrastructure across a distributed industrial portfolio takes more than identifying the right projects. It requires the right capital structure, the ability to execute across sites, and a measurement approach that makes results credible. Redaptive brings all three together in one model.

Tailored Capital

Redaptive removes capital as a constraint to addressing deferred maintenance. Our model enables infrastructure modernization without upfront capex, so projects don't compete with core business priorities. Programs can be structured using Redaptive capital, client capital, or a hybrid approach—aligned to financial goals and internal requirements.



Turnkey Execution

Redaptive coordinates end-to-end program delivery across the portfolio — from program design to performance monitoring. We coordinate across sites and work with your choice of vendors, minimizing disruption and avoiding the need to rebuild supplier networks. Internal teams stay focused on core operations.



Measurable Outcomes

Every program is built around your organization's operations. Utilizing IoT smart meters, we deliver real-time data through our web platform, providing visibility into program performance. Redaptive shares accountability for outcomes, not just project delivery, so we provide audit-ready data that both Finance and Energy leaders can stand behind.





Start with a clearer picture of **what's possible across your portfolio**

The best starting point isn't a proposal, it is a focused conversation about where modernization can create the most value across your portfolio.

In one conversation, your team will walk away with:



A clearer view of modernization opportunity across your portfolio



An early estimate of the financial and operational value of acting now



A prioritized next step your team can act on

Redaptive has modernized **12,000+ sites across portfolios nationwide.**

→ Book a portfolio assessment

Not ready for a meeting?
Download the blueprint

Contact us at info@redaptiveinc.com and learn more at redaptive.com.

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