



ACCELERATING TRANSFORMATION

Ally & Redaptive: Partnering for Energy Savings, Stability, and Sustainability.

Here's How We Make it Happen:

Strategic Optimization

Ally and Redaptive partner to deliver tailored funding strategies and portfolio analysis that enhance operational performance and drive ROI. By combining Ally's strategic optimization with Redaptive's off-balance sheet financing, we empower organizations to achieve sustainability goals without upfront costs. Our integrated approach mitigates risk, shifts CapEx to OpEx, and unlocks impactful upgrades that reduce emissions, improve efficiency, and align with your long-term objectives.

A Partnership to Elevate Expertise

Ally and Redaptive combine expertise to deliver comprehensive energy solutions and flexible financing for Manufacturing, Industrial, and Distribution facilities across the U.S. Ally's whole-facility approach emphasizes relationships over transactions, ensuring sustainable, financially viable savings opportunities that align with client goals. This commitment has earned Ally

trusted partnerships with major facility owners, utilities, and technologists worldwide. Redaptive's Energy as a Service (EaaS) complements Ally's solutions by providing scalable services, including comprehensive project management, installation, and real-time monitoring. By shifting CapEx to OpEx, Redaptive enables predictable energy savings, cost stability, and environmental impact reductions. Redaptive's EaaS model ensures financial flexibility and operational agility.

Impact

\$210M Gross Energy & Maintenance Savings

\$23.8M Capex Saved

46.5M mWh Grid Reduction

957 gWh Energy Saved

440K MT CO₂e Avoided

READY TO MAKE
SIGNIFICANT SUSTAINABILITY IMPACTS
ACROSS YOUR PORTFOLIO?

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Customer Case Study

Challenge

Ally Energy Solutions' customer BlueScope Steel is committed to actively addressing climate change and investing in GHG emissions reduction for long term success. Key to its plan, and high on the list of near-term actions, optimizing current operating assets across its portfolio. Ally was brought on to work towards this at their Visalia, CA manufacturing facility with rooftop solar. They had all the skills, staff, and materials to make that happen. There was just one thing needed to bring the project to fruition—financing.

Solution

Ally partnered with Redaptive to successfully finance and deliver a 901kW rooftop solar installation that is expected to generate 1,380,607 kWh in its first year, offsetting 57% of the facility's energy needs and reducing greenhouse gas emissions by 322.8 metric

Results

The safe completion of this rooftop solar project strengthens BlueScope's position not only as a steel vendor through its ability to support clients in achieving their Scope 3 emissions goals but also brings it one step closer to its 2050 net zero goal. It also exemplifies the greater team's commitment to people via the success of the project's robust safety program.

tonnes. In addition, Ally was able to address another aspect of BlueScope's sustainability platform—people safety. In collaboration with BlueScope, rigorous safety standards were maintained. Through regular safety meetings, Job Safety Analyses (JSAs), and strict adherence to safety protocols, the team proactively addressed the four most common safety incidents on solar sites—trips and falls, electrical hazards, strains from lifting, and weather-related risks.



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